# T-Mobile For Business Partner Solutions

#### **SOLUTION OVERVIEW**

AMI Strategies serves clients of all sizes and verticals, offering a global suite of solutions for Mobility & IoT Management and Expense Management – all powered by cutting-edge technology and automation. Our suite of solutions covers all aspects of the mobility and expense management lifecycle and eases the burden and stress of analysis off our client's shoulders.

#### **SOLUTION BENEFITS**

### mobilityNOW

**Hardware & Fulfillment** – Consultation, Procurement, & Fulfillment of Carrier Stocked, Non-Stocked, CPO, Routers, & IoT devices

**MDM** - Consultation, Licensing, Implementation and Ongoing Support

**On Demand SaaS** - Mobility Ordering and Management Tools for MACD, Reporting and Analysis – Platform Only

**Managed** – Cradle to Grave Mobility Lifecycle Management supported by AMI's US Based Help Desk

**ELM** - Integrated and configurable software to simplify mobile device recovery. Customers experience a secure, profitable, and sustainable device recovery solution.



#### TARGETED VERTICALS/SEGMENTS

EnterpriseGovSMBStrategic

#### **QUALIFYING QUESTIONS/CONVERSATION STARTERS**

- How are you maintaining Data & Device Security
- How are you Managing Procurement, Device Inventory, Apps & OS
- Do you need help Managing Technology Data & Expense

#### **USE CASE SUMMARY**

The City of Phoenix wanted to deploy 1,600 connected tablets to housing project residents for remote education & other family needs.

- Consulted, Project Managed, & Provided Training
- Configured Software, App Catalog
- Enrolled into the MDM
- Staged & Kitted Tablets & Accessories
- MDM Help Desk
- Senior End User Help Desk

# TOP PAIN POINTS THAT YOUR SOLUTIONS UNIQUELY ADDRESSES

- Nonstock Hardware Availability
- Automated Procurement & Fulfillment
- Device Security & Protection Services
- Data & Inventory Management
- End of Life Management

Business Mobility Partners offers all these solutions powered by mobilityNow



## **NEXT STEPS/PARTNER SUPPORT CONTACTS**

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